

Company **Update

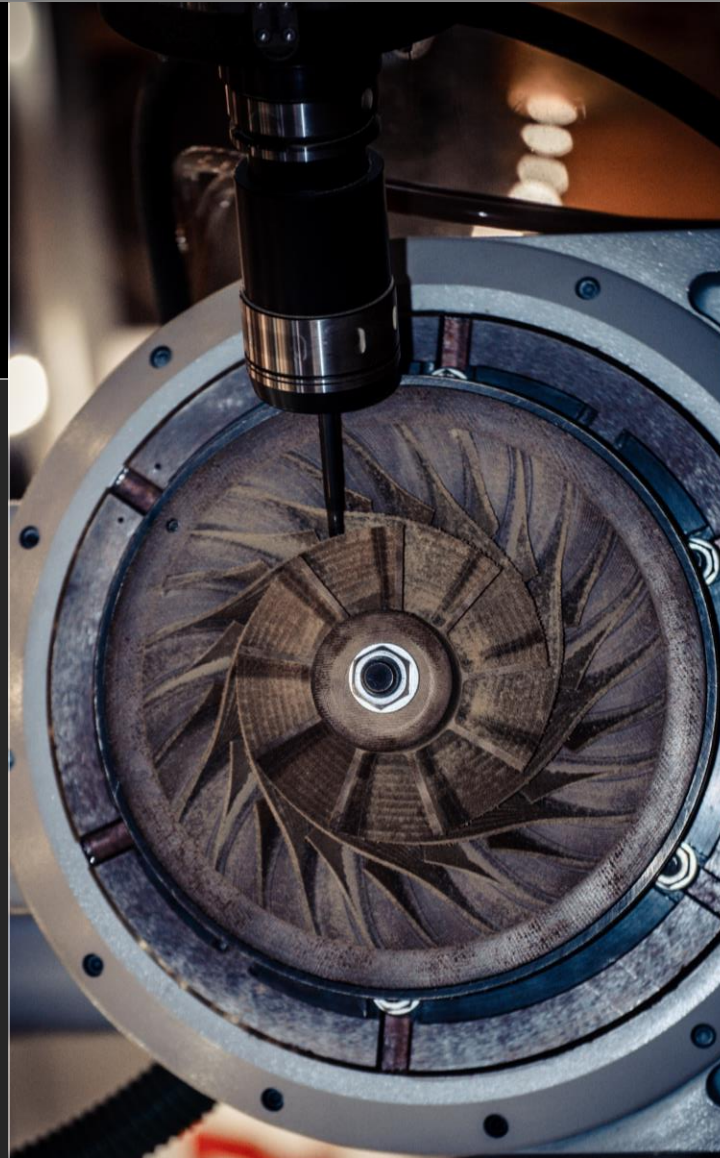
February
2025





Company Overview

A specialist in investment casting technology (Feinguss), delivering fully machined precision components for Pneumatic & Automation, Pumps, Valves & Turbo Parts, General Engineering, Automobile and Aerospace applications.



EXPORT ORIENTED UNIT

600_{TPA}
Production Capacity

500+
Strong Team

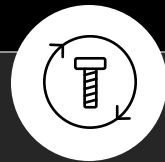
STAR EXPORT HOUSE

500
Preferred supplier to fortune 500
companies across the globe

45+
Engineers



Superior quality,
strong supply chain
reliability & timely
delivery



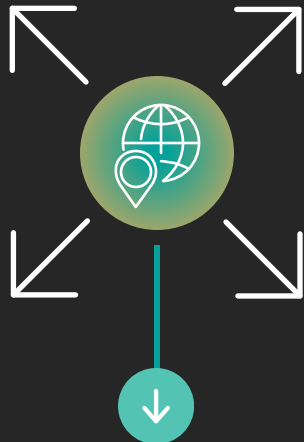
Focused on delivering
niche & super-crucial
components in low,
medium
and high volumes



Advanced capabilities
such as robotic
automation & 3D
prototyping solutions



Fully-machined
ready-to-fit
components



Supplier of choice
for a marquee global clientele

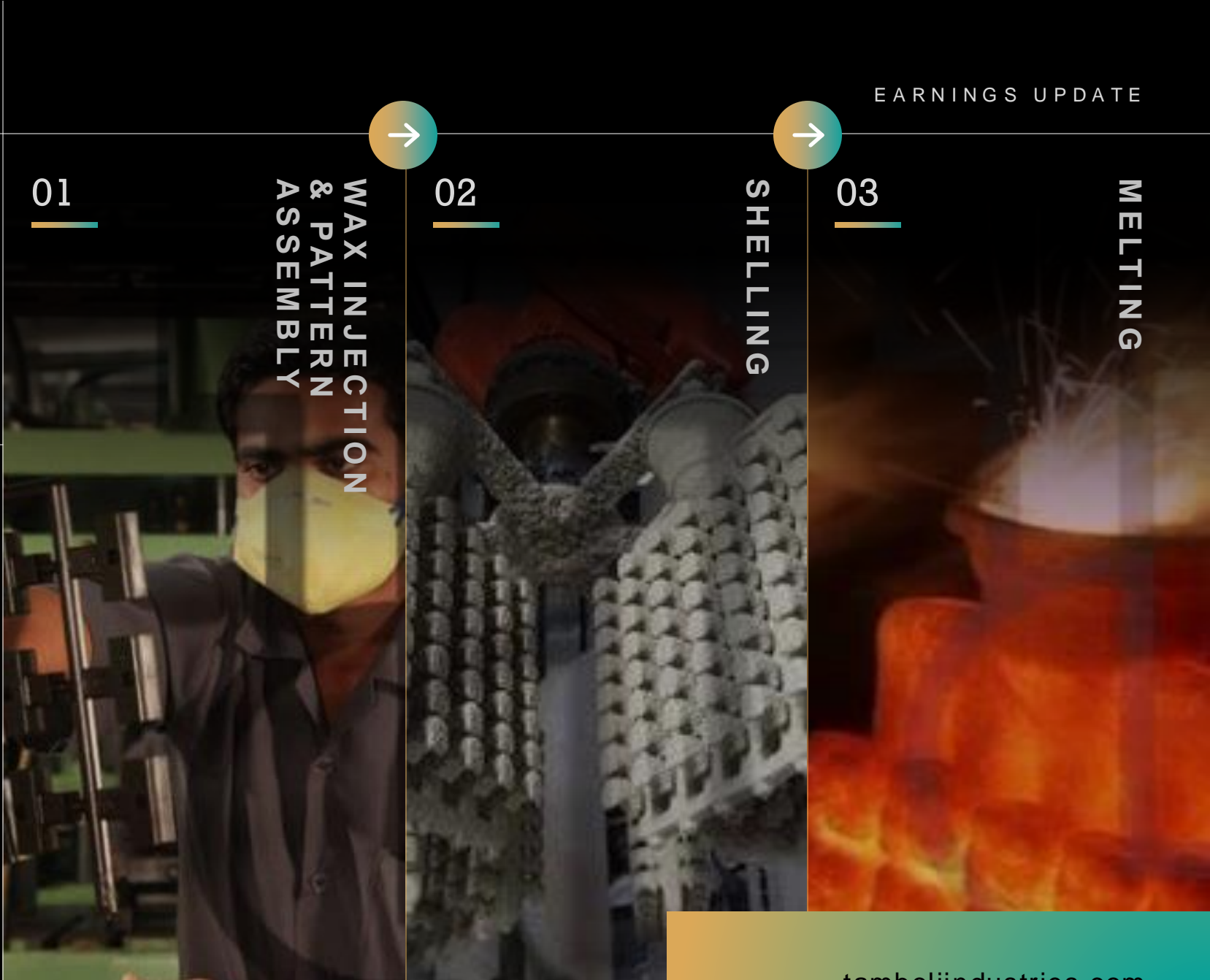
Investment Casting Technology

HIGH TECHNOLOGY PRECISION INVESTMENT CASTING PROCESS

- Complex and precise manufacturing method for creating intricate metal parts with high accuracy
- Involves advanced equipment and techniques to produce high-quality metal components meeting exact customer specifications

ADVANTAGES

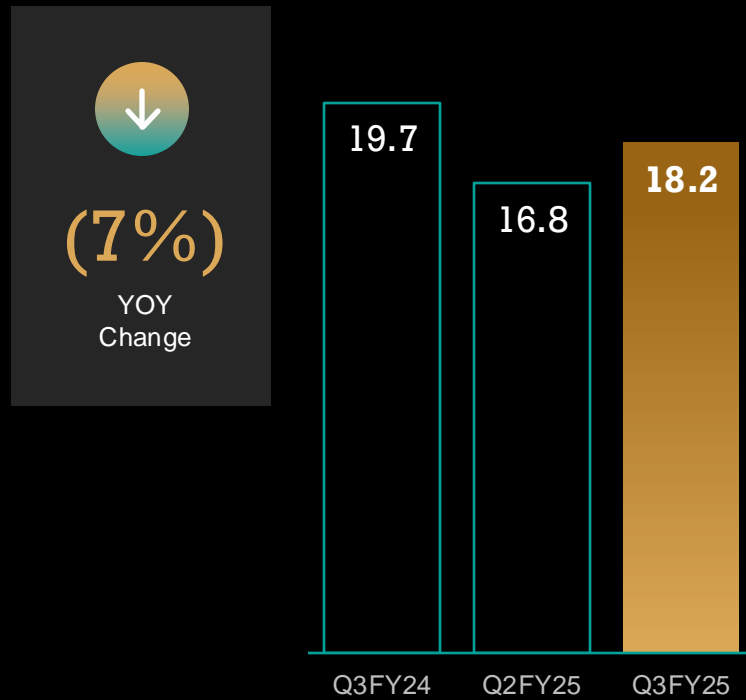
- Allows production of intricate parts with high accuracy and consistency
- Cost-effective method, reducing the need for extensive machining and finishing processes
- Highly advanced and precise manufacturing method
- Ideal for creating high-quality metal parts across various industries and applications
- Accuracy and consistency make it a popular choice for manufacturers
- Cost-effectiveness makes it a viable option for businesses



At a Glance Q3FY25

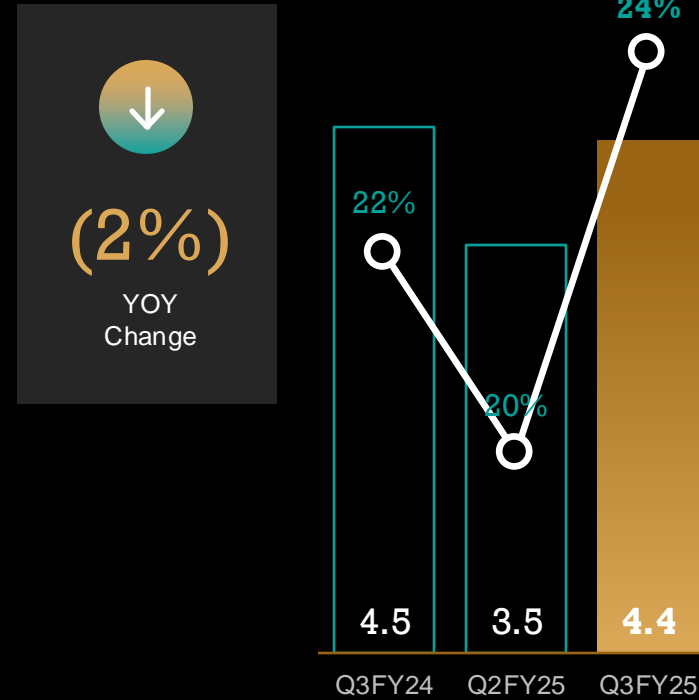
Revenue from Operations

(IN ₹ CRORE)



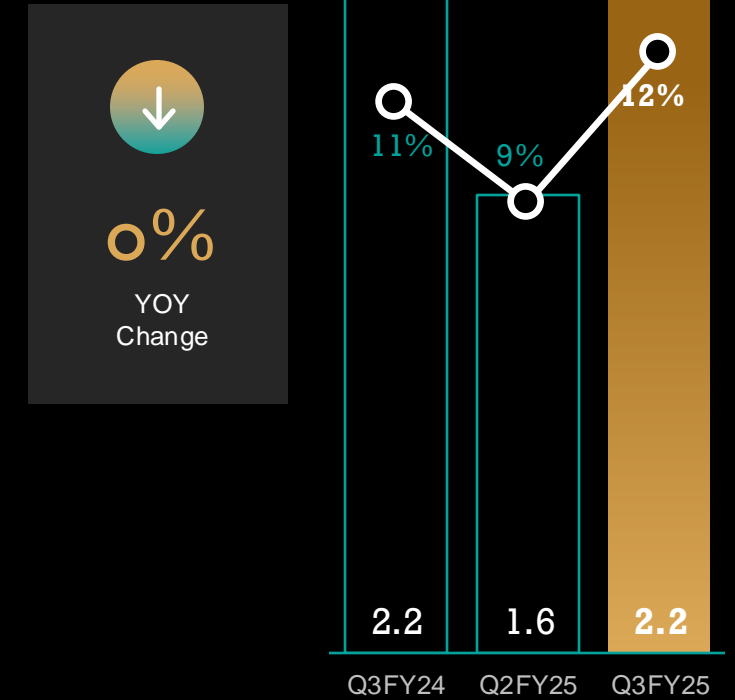
EBITDA & EBITDA Margin

(IN ₹ CRORE & %)



PAT & PAT Margin

(IN ₹ CRORE & %)



ISRO invites Tamboli Castings to participate in IAC 2024

75TH INTERNATIONAL ASTRONAUTICAL CONGRESS (IAC)

MILAN, ITALY
OCTOBER 14TH TO 18TH 2024

- Tamboli Castings was 1 of the 12 Indian companies invited by ISRO to participate in IAC 2024
- It was the sole representative from the casting and machining sector
- Provided Tamboli Castings a platform to showcase its capabilities in the aerospace sector on a global stage to industry leaders, innovators, and space technology stakeholders





Synopsis

Business Overview

Vaibhav B. Tamboli

CHAIRMAN & MANAGING
DIRECTOR

- The business outlook has been gradually improving since the beginning of the current financial year, following a particularly challenging two years. However, this improvement is yet to be reflected in the financial performance.
- The outlook from European markets and customers remains tepid overall. Many stakeholders are awaiting clarity on policy changes from the U.S. with the new President taking office. We anticipate that clearer direction from Western customers may emerge between February and March.
- In the auto segment, the company has recommenced supplies to a global player in India for some of their ongoing projects.
- Stakeholders in the MENA region are accelerating their carbon reduction programs and establishing environmentally friendly energy generation plants. As a result, significant opportunities are emerging in the pumps and valves segment, particularly for complex, high-tech components.
- We have successfully prototyped and received approval for numerous components that cater to these opportunities, with some prototypes having reached the pre-bulk supply stage.
- Work is also progressing in the locomotive and railway sector. The company has become a crucial supply chain partner to a large OEM in this field, boasting a substantial portfolio of approved components. Tier-1 supplies have commenced for components of Amrit Bharat Express train project for Indian Railways, with some components at the prototype stage and some already in bulk supply.
- Another important update during the quarter was the Board's approval for the amalgamation of step-down subsidiaries into Tamboli Castings. This strategic move aims to enhance operational synergies, reduce operational costs, and streamline compliance requirements.
- We also remain committed to our own carbon-footprint reduction initiatives and are actively transitioning towards more sustainable business practices.

(Q3 & 9MFY25) P&L Snapshot

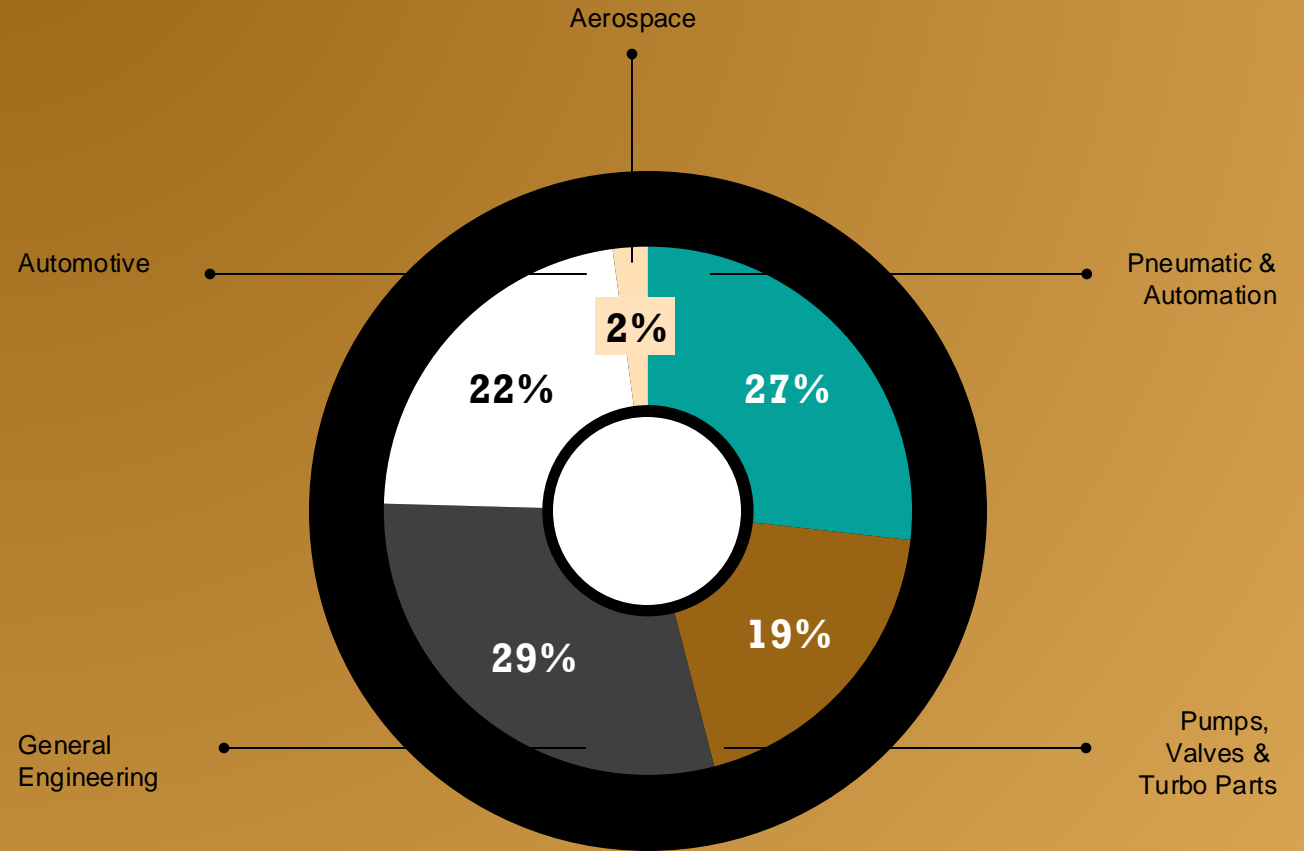
(₹ IN CRORE)

PARTICULARS	Q3FY24	Q2FY25	Q3FY25	YOY CHANGE (%)	9MFY24	9MFY25	YOY CHANGE (%)
Total Revenue	20.29	17.45	18.38	-9%	59.31	49.97	-16%
Total Operating Expenses	15.82	13.97	14.02	-11%	47.14	38.76	-18%
EBITDA	4.47	3.48	4.36	-2%	12.17	11.21	-8%
EBITDA (%)	22%	20%	24%	170 BPS	21%	22%	191 BPS
Interest Cost	0.06	0.12	0.13	129%	0.16	0.41	158%
Depreciation & Amortisation	1.12	1.09	1.19	7%	3.31	3.55	7%
Profit Before Taxes	3.30	2.27	3.04	-8%	8.70	7.25	-17%
Profit After Taxes	2.25	1.57	2.24	0%	6.11	5.21	-15%
Earnings Per Share	2.27	1.58	2.26	0%	6.16	5.25	-15%

Diversified Revenue Base

Diversification via Exposure to Multiple Divisions, Industries, and Geographies within a few select large Clients (MNC Conglomerates)

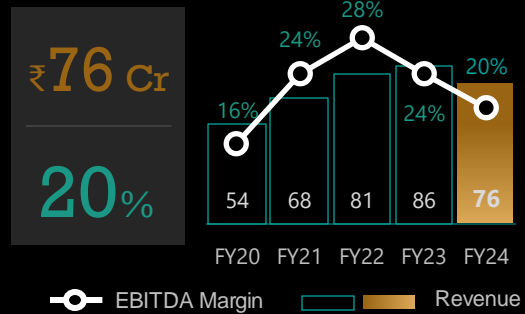
REVENUE MIX: INDUSTRIAL APPLICATION (FY24)
(IN %)



Key Performance Indicators

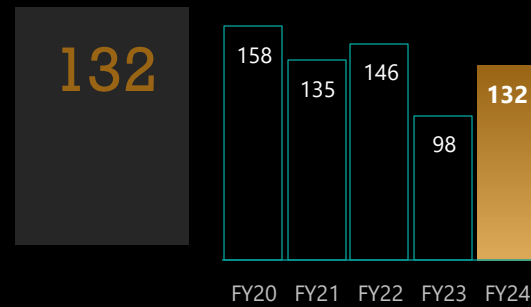
Total Revenue & EBITDA Margin

(IN ₹ CRORE & %)



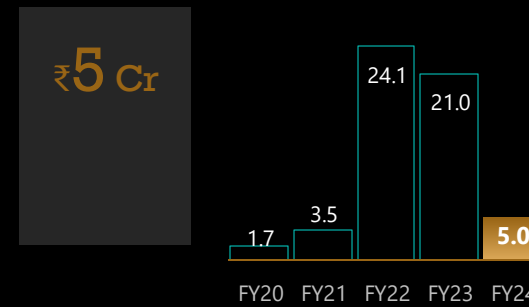
Operating Working Capital

(IN DAYS)



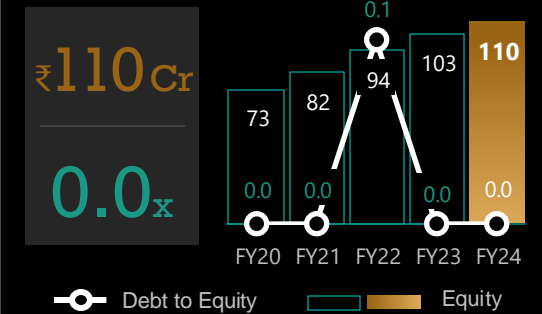
Cash Flow From Operations

(IN ₹ CRORE)



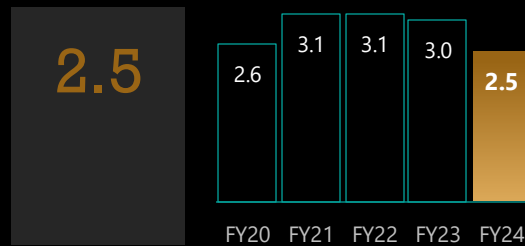
Equity & Debt To Equity

(IN ₹ CRORE & TIMES)



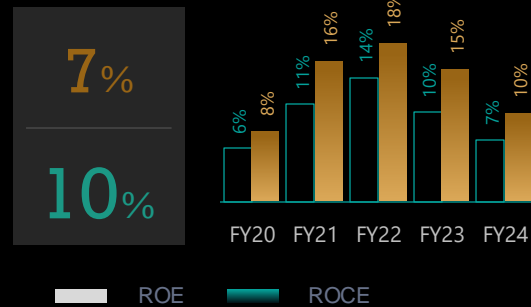
Fixed Asset Turns

(IN TIMES)



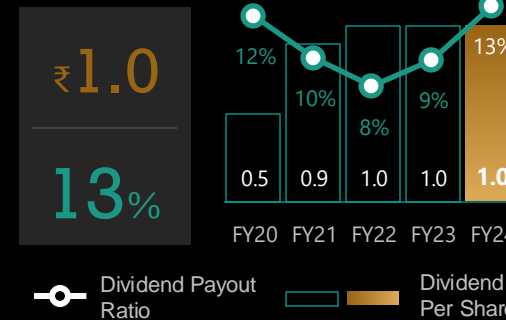
Capital Return Ratios

(IN %)



Dividend Per Share & Payout

(IN ₹ & %)



(5Y) P&L Snapshot

(₹ IN CRORE)

PARTICULARS	FY 20	FY 21	FY 22	FY 23	FY 24
Total Revenue	53.6	67.5	81.3	85.5	76.1
Total Operating Expenses	44.8	51.3	58.6	65.1	60.9
EBITDA	7.4	15.6	21.9	20.4	15.2
EBITDA (%)	13.7	23.0	26.9	23.8	20.0
Interest Cost	0.4	0.2	0.7	1.1	0.2
Depreciation & Amortisation	3.0	3.3	4.1	4.4	4.4
Profit Before Taxes	4.0	12.1	17.1	15.0	10.6
Profit After Taxes	4.1	9.4	13.0	10.6	7.5
Earnings Per Share	4.1	9.5	13.1	10.6	7.6

(5Y) Balance Sheet Snapshot

(₹ IN CRORE)

PARTICULARS	FY 20	FY 21	FY 22	FY 23	FY 24
Shareholders Fund	72.8	81.8	93.8	103.4	109.9
Non-current Liability	1.5	0.4	9.9	0.9	3.16
CURRENT LIABILITY					
Trade Payable	1.8	3.8	3.9	3.0	3.27
Others	17.1	10.4	18.9	11.8	9.38
Total	93.1	96.3	126.5	119.1	125.7
Non-current Assets	39.7	45.8	60.1	74.9	69.65
CURRENT ASSETS					
Inventories	16.4	12.4	17.4	14.7	12.03
Trade Receivable	8.0	16.2	18.8	10.5	18.42
Others	29.0	22.1	30.2	18.9	25.61
Total	93.1	96.3	126.5	119.1	125.7

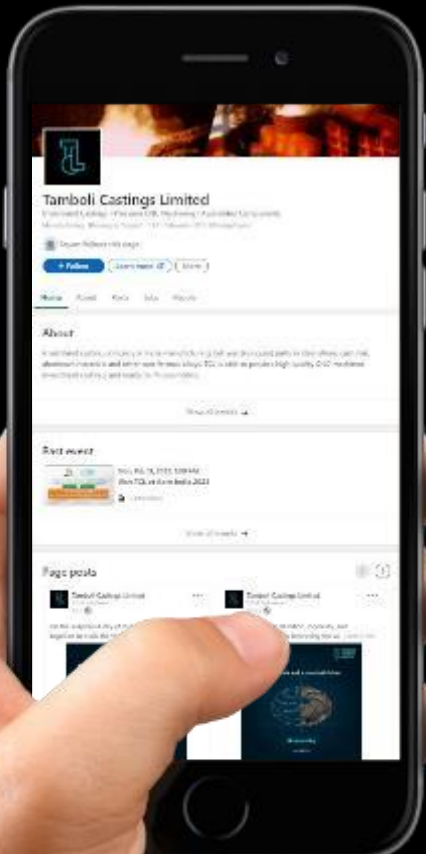
(5Y) Cash Flow Snapshot

(₹ IN CRORE)

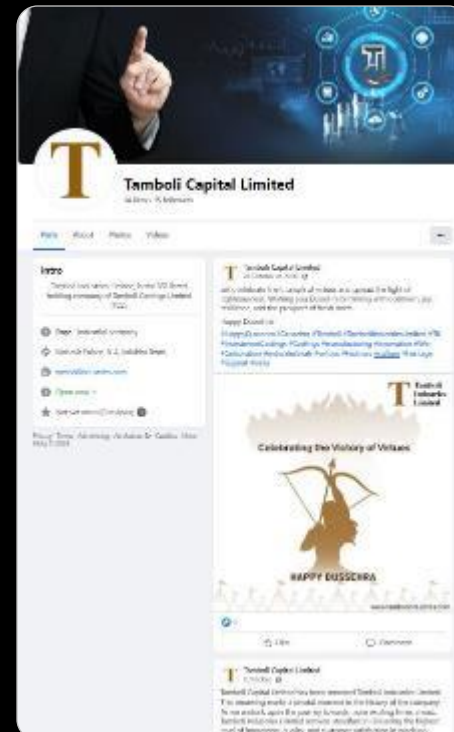
PARTICULARS	FY 20	FY 21	FY 22	FY 23	FY 24
Cash From Operating Activities	1.7	3.5	24.1	21.0	5.0
Cash From Investing Activities	(5.1)	(4.7)	(37.0)	(5.1)	(7.0)
Cash From Financing Activities	(2.7)	(1.8)	12.1	(14.4)	0.3
Net Cash Flow	(6.1)	(3.0)	(0.8)	1.4	(1.6)
Net Cash At Beginning Of Year	13.7	7.6	4.6	3.8	5.2
Net Cash At The End Of Year	7.6	4.6	3.8	5.2	3.6

Follow for Latest Happenings at TCL

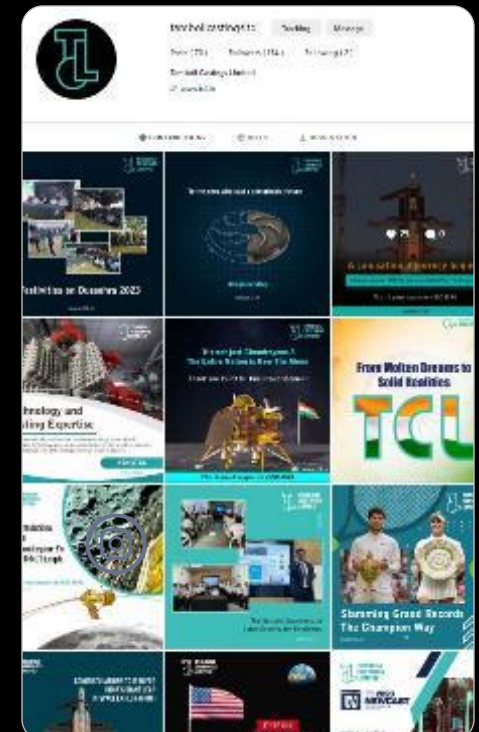
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